



Full Service Leasing

Everything A Successful Fleet Needs.

YOU TAKE CARE OF YOUR BUSINESS WE'LL
TAKE CARE OF THE FLEET.

Do you invest time and resources to manage and control your fleet costs? Are you up to date on new engine technologies? Do you manage maintenance costs as predictable monthly expenses? If your time is valuable, now may be the right time to look into a Ryder Full Service Lease.

Control costs and increase availability.

Controlling maintenance means more than low repair costs. It also includes the cost of breakdowns, the loss of driver time and possible missed deliveries -- which can be costly for everybody. Predictable maintenance service and costs mean higher vehicle availability, less downtime and more customer satisfaction.

Free up capital and reduce risk.

Vehicle ownership can eat up working capital and leave you with residual risk exposure at the time of sale. But leasing doesn't require a large capital investment that could be used for other business activities. Depending on company size, tax benefits, residual risk, balance sheet treatment and other factors, leases can be tailored to a variety of financial needs.

A Full Service Lease is all you need.

Full service leasing provides a single source for acquisition, management and disposal of vehicles. In addition to financing, it can provide vehicle specification and configuration, maintenance, up-to-date technology, licensing and permitting, regulatory reporting, and safety services, as well as optional services such as fuel, insurance, and more.

Financing Alternatives

Financing alternatives are available to fit a variety of financial needs.

Vehicle Specification and Configuration

With more than 70 years experience, Ryder has the expertise to help with optimal vehicle specifications and configurations.

Comprehensive Maintenance Included

Maintenance performed under contract to provide consistent service, cost control, and predictability. Comprehensive Maintenance includes:

- ▶ Preventive Maintenance
- ▶ Minor repairs
- ▶ Major repairs
- ▶ Warranty work

Ryder services more than 180,000 commercial vehicles through more than 800 maintenance locations for more than 14,000 customers in North America.

Safety is a Core Value

Safety is our top priority. All equipment and processes comply with OSHA and other regulatory requirements.

State Of The Art Technology

- ▶ Diagnostic equipment for all electronic engines, components and “smart chips”
- ▶ Computerized scheduling, record keeping and billing
- ▶ Detailed cost analysis by ATA (American Trucking Association) code
- ▶ Key performance measures on maintenance

Tires

Tire replacement and management, including road service.

Wash Services

Available at our facility or we can act as liaison with a third party mobile wash service.

Annual DOT/MTO Inspection

Ryder performs annual DOT inspections

Complete Maintenance Records and History

- ▶ Accurate, easy-to-read reports for each location and vehicle
- ▶ Records maintenance activity on each vehicle for audits and vehicle sales

Fuel Services

Fuel can be provided on-site at more than 550 locations across the U.S. and Canada. Fuel can also be purchased at various truck stops with the use of a COMDATA fuel card.

Safety Services

Driver training, drug and alcohol testing, DOT compliance consultation and more are available through Ryder safety professionals.

Discounted Rental Rates

An extensive selection of rental vehicles are available by the day, week, month, or longer at a discounted rate.

Ryder Customer Response Center

If a breakdown ever occurs, calling the Ryder Customer Response Center (24 hours, 7-day-a-week) is your answer. Our goal is to dispatch a technician within 15 minutes; work on your vehicle within an hour, and get you back on the road in 2 to 4 hours.

Permitting, Fuel Tax Reporting

Compliance Management handles permit applications and necessary decals or cards to be kept with vehicles, processes trip and fuel information and files tax returns for all states traveled.

Ryder's needs based approach examines solutions that can help with:

Risk Management

- ▶ Provides assistance in managing safety risks and regulatory compliance.
- ▶ Provides optional insurance coverage and value-added services to improve safety performance

Financial Management

- ▶ Frees up capital
- ▶ Improves cost predictability
- ▶ Insulation from residual risk at time of sale

Operations

- ▶ Insulates vehicle from premature mechanical failure and other unexpected costs
- ▶ Management reports provide data for effective fleet management

Human Resources

- ▶ Safety training of personnel helps reduce accident frequency and severity
- ▶ Highly trained technicians ensure reliable performance of sophisticated high-tech engines

Customer Service

- ▶ Minimizes missed deliveries by reducing vehicle downtime; supports seasonal needs with a national network of rental vehicles
- ▶ Clean, well-maintained vehicles enhance your company's image

Business Strategy

- ▶ National network of maintenance, fuel and rental locations provide the infrastructure to service multiple locations, over the road transportation or expansion into new markets.
- ▶ Services are customized to meet your needs

For information about a Ryder Full Service Lease in the U.S., call:
1-800-RYDER-OK Ext. 539
(1-800-793-3765) Ext. 539

In Canada, call:
1-800-BY-RYDER
(1-800-297-9337)

Or, visit us today at www.ryder.com